

# Memorandum of Understanding

This Memorandum of Understanding ("MOU") is between Hirasugar Institute of Technology, Nidasoshi(here after referred as HIT) an Institution committed to value based education and careerPrime Training & Recruitment Solutions, organization committed to bridge the gap between Industry and Academia and improving the placement productivity of the Institutionhaving its office at #6, SVS Complex, New 80 Feet Road, Gaddige Main Road, Bogadi, Mysore - 570026(hereafter referred to as "Partner").

## **RECITALS:**

- A. WHEREAS Partnerhas been established for the purpose of enriching the campus placement opportunities and to jointly work for enhancing the quality of employability of students of all the engineering disciplines in HIT.
- B. AND WHEREAS HIT wishes to collaborate with the Partner for the purpose of enriching the employability factor and soft skills among all the students through a rigorous training for increasing the campus placements.
- C. AND WHEREAS Partner with assistance from HIT has goals of providing campus interview opportunities by enhancing the quality of the employability for students thereby enabling them to meet the industry needs and to be recognized globally.



# NOW THEREFORE THE PARTIES HEREBY ACKNOWLEDGE AND AGREEAS FOLLOWS:

- This MOU is for collaboration between both parties, for mutual benefit, to enhance the quality of the educational experienceof students of the HIT and for the specific purposes detailed in Annexure I of this MOU
- 2. Partner shall be responsible for providing the requisite course material forconducting training programmes as agreed between the parties.
- HITshall be responsible for providing the requisite infrastructure and any other facility required for the education, training and campus placements.
- **4.** The training modules as per the Annexure-I, shall be handled entirely by the partner. At no point of time the same shall be outsourced to any other third party.
- 5. The parties, their representatives, and/or assignees, following the execution of this MOU, desire to maintain close contacts with each other to achieve the goals and objectives of, and to develop the ideas acknowledged in this MOU.
- **6.** Both parties hereby agree to designate a representative from its side who will be the primary point of contact on behalf of that party.



- **7.** Any expenses incurred by the parties for the purpose of this MOU shall be agreed upon and shall be borne as per the mutual agreement.
- **8.** All information which has been disclosed to or obtained by either party at any time during the implementation of this MOU, is confidential information. For this purpose the parties agree to sign the binding non-disclosure agreement in Annexure II.
- 9. The terms and conditions mentioned herein shall commence on the execution of this MOU and shall continue for a period of One Academic Year 2016-17 or for such period as may be determined or extended by the parties from time to time by written notice.
- 10. It is agreed by the partner to complete the training modules as per the training schedule without fail as mentioned in Annexure-I.
- **11.** HIT shall provide time slot for various batches for training as per the availability of infrastructure and resources in consultation with the partner.
- **12.** HIT shall intimate time slot to its partner 30 days prior for making suitable arrangements.
- 13. Partner shall make a feedback assessment of training program and submit to HIT.



- 14. Training Commercials: As mentioned in Annexure I is valid for 2016-17.
- **15.** Payment: Partner shall submit invoice after the completion of each programme and the same would be cleared within 7 working days by HIT. Tax will be deducted at source as per the rules.
- 16. Campus Recruitment Opportunities: Partner shall organize minimum 20 campus placement opportunities to students trained in 2016-17 Engineering batch of HIT by arranging On Campus, Pool Campus and Off Campus Interviews. Among them 10-12 Opportunities are on campus and 8-10 opportunities are through pool and off campus placements. Online/Offline test conducted by any official assessment agency of recruiters is also considered as on campus placement. Among the minimum 20 Companies, 14 to 15 Companies will be Development / Core Profiles and remaining will be Non Development Profiles.
- **17.** Placement Commercials: Partner will not collect commercials either from HIT or from students for the campus selections done through campus recruitment.
- 18. Manager Corporate Relations & Training: Partner shall nominate one of the employees as Manager Corporate Relations & Training to HIT and this person will be the Single point of contact for training and placement activities of HIT. The nominated Manager Corporate Relations & Training will represent HIT in approaching the recruiters and fellow placement officers of other institutes for



recruitments. This manager will not be monitoring any of the other training activities of HIT associated with other training vendors or firms.

- 19. Business Card & Official Authentication Letter- HIT shall agree to provide an official authentication letter and business card to Manager Corporate Relations & Training as a token of authentication of HIT.
- **20.** Joining Date of Recruits: Partner holds no responsibility of joining date of recruited candidate, as it is up to the recruiter's discretion.
- **21.** No response from campus recruit: If the campus selected student is not ready to accept the job offer, then partner holds no responsibility on this issue.
- **22.** Ethics of campus recruitment: Partner shall not support any of the campus recruitment means which are not accepted as per the corporate policy of the recruiter.
- **23.** Expenses during campus recruitment: All the expenses during campus recruitment must be borne by HIT.
- **24.** Minimum Numbers Assured: HIT has agreed to nominate minimum 250 students in the academic year. Payment for the minimum numbers assured will be paid by



HITeven if the numbers go less than the assured. If the number exceeds the assured number then the commercials for the respective numbers will be paid by HIT.

- **25.** Number of Trainees is calculated based on the total number of candidates attended minimum one training session.
- **26.** Placement Fee: HIT has full rights to collect the placement fee from the placed students against the placements provided by partner and partner will not have any issues on this.
- **27.** Online Assessments: Eight Online Assessments are hosted throughout the academic year 2016-17.

In written whereof both parties put their hard seal on the day, month and year herein mentioned.

Date: 2nd Sep 2016

Date: 2nd Sep 2016

Place:HIT, Nidasoshi

Place:HIT, Nidasoshi

Name:

Name: Mr. Arasu M T

Designation:

**Designation:** Founder & MD

Training Firm:careerPrime

Signature:

Signature:

Authorized Signatory

For Partner

For HIT PRINCIPAL

careerPrime

**Authorized Signatory** 

ASUGAR INSTITUTE OF TECHNOLOGY

l: Training & Recruitment Solution

Seal: NIDASOSHI-591236

Seal:



# ANNEXURE I

TRAINING MODULES FOR 2017 PASSING OUT BATCH

Main Module		Sub Modules	Training Days 2017	
Quantitative	1	Number System		
	2	Permutation & Combination		
	3	Probability		
	4	Ratio & Proportion		
	5	Partnership		
	6	Percentage		
	7	Average		
	8	Problems on Age		
	9	Profit & Loss	3Days	
Aptitude	10	Simple Interest & Compound Interest		
	11	Alligation & Mixtures		
	12	Time & Work		
	13	Work & Wages		
	14	Pipes & Cisterns		
	15	Time & Distance		
	16	Trains		
	17	Clocks & Calendars		
	18	Data Sufficiency & Data Interpretation		
Verbal	1	Reading Comprehension		
	2	Antonyms & Synonyms	2 Days	
	3	Verbal Analogy		
	4	Series Completion		
Reasoning	5	Coding & Decoding		
	6	Ordering of Words		
	7	Sentence Corrections & Improvement		
	8	Paragraph Formation		
Logical/Analytical Reasoning	1	Sequence & Pattern Completion		
	2	Blood Relation Questions	+	
	3	Seating Arrangement Problems	1 Day	
	4	Sense of Direction		
	5	Syllogisms & Analysis of Statements		
Soft skills	1	Self Development (Combined Session)	1.0	
	2	Presentation Skills (Combined Session)	1 Day	
	3	GD & Mock GD	1 Day	
	4	Resume Writing & HR Interview	1 1/2 Day	
	5	M LUDI.	1 1/2 Day	
Technical Training (CSE & ISE)	1	Fundamentals of Programming Language  C - Programming Language	1 Day	
		C - Programming Language - Basics	1 Day	
		C Programming Language - basics	1/2 Day	
		C - Programming Language - Advance Concepts  C++ Programming Paging	1 Day	
		C++ Programming -Basics C++ Programming - Advance Concepts & Java Introduction	1/2 Day 1 Day	

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#6, SVS Complex, New 80 Feet Road, Gaddige Main Road, Bogadi, Mysore - 570026
Tel: +91 -821 - 6999992|| E-mail: info@careerprime.co.in || Web: www.careerprime.co.in



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Technical Training (Mechanical)	1	Thermal Engineering	1 Day
	2	Strength of Material	1 Day
	3	Machine Drawing	1 Day
	4	Geometric Tolerance & Dimensioning	1 Day
Technical Training (Circuit Branches)	1 Fundamentals of Programming Language		1 Day
	2	C Programming Language - Basics 1	1 Day
	3	C Programming Language - Basics 2	1 Day
	4	C – Programming Advance Concepts	1 Day

# **COMMERCIALS & OTHER DETAILS**

Batch		Commercials per student in INR	Mode of Payment  Cheque / DD	
2017 Batch (After 16 l	Days of Training)	3500 (Including ST)		
		Instalments		
Instalment Number	Amount in INR	Details		
1	2,275=00	This amount has to be paid with in 7 Working days after the training		
2	1,225=00	This amount has to be paid within 7 Days after completing the 20th Placement Opportunity.		





## **ANNEXURE II**

# MUTUAL NON-DISCLOSURE AND CONFIDENTIALITY AGREEMENT

This is an agreement ("Agreement" hereafter) between:

- careerPrime Training & Recruitment Solutions, Mysore including its successors; and
- Hirasugar Institute of Technology, Nidasoshi ("Partner") including the Partner's employees, affiliates and successors at the time of the entering the agreement and during the tenure of the engagement, that is effective from 2<sup>nd</sup> Sep 2016.

The parties possess competitively valuable Confidential Information (as hereinafter defined) regarding their past, current and future services and products, research and development, customers, business plans, software, listings, holdings, alliances, investments, transactions, intellectual property and rights associated thereto and general business operations. The parties wish to enter into a mutually beneficial relationship, and as such, wish to share their Confidential Information with the other party, including its authorized employees and agents. For the purposes of this Agreement, the party that discloses Confidential Information to the other party shall be referred to as the "Disclosing Party" and the party that receives such Confidential Information from the other party shall be referred to as the "Recipient".

The Recipient may be given access to the Disclosing Party's Confidential Information or to create new Confidential Information for the Disclosing Party.

In view of the above, the parties agree as follows:

#### 1. Confidential Information

"Confidential Information" includes any information:specifically indicated by the Disclosing Party, either verbally or in writing, as confidential;

under the circumstances of the disclosure, that are to be treated as confidential; or



the Recipient creates or produces while performing its obligations under this
 Agreement, regardless of the media that contains the information.

Confidential Information does not include information, which:

- is generally available to the public at the time of its disclosure to the Recipient;
- becomes known to the public through no fault/action of the Recipient in violation of the terms herein;
- is legally known to the Recipient at the time of disclosure by the Disclosing Party;
- is furnished by the Disclosing Party to third parties without restriction; or
- is furnished to the Recipient by a third party who to the Recipient's knowledge legally obtained said information and the right to its disclosure.
- is developed independently by Recipient without use of or reference to the Disclosing Party's information.

#### 2. Restrictions on Use

- (a) The Recipient will not disclose any Confidential Information to third parties for any purpose without the prior written consent of the Disclosing Party. However, where the Recipient is required to disclose Confidential Information in accordance with judicial or other governmental action, the Recipient will give the Disclosing Party reasonable prior notice unless such notice is prohibited by applicable law.
- (b) The Recipient will not use any Confidential Information for any purposes except those expressly contemplated or authorized by the Disclosing Party.

(c) The Recipient will take the same reasonable security precautions as it takes to safeguard its own confidential information, but in no case less than reasonable care.



- (d) The Recipient undertakes to impose the confidentially obligations on all directors, officers and employees or other persons who work for the Recipient or under its direction and control, and who will have access to the Confidential Information.
- (e) The Recipient will return all originals, copies, reproductions and summaries of Confidential Information in its control, or confirm its destruction as requested by the Disclosing Party.

#### 3. Action on Breach

- (a) The Recipient will notify the Disclosing Party immediately upon discovery of any breach of this Agreement by the Recipient, and will cooperate in every reasonable way to help the Disclosing Party regain possession of the Confidential Information and prevent further breach.
- (b) The Disclosing Party will be entitled, without waiving any other rights or remedies, to seek such injunctive or equitable relief as may be deemed proper by a court of competent jurisdiction.

## 4. Ownership and Warranties

- (a) All Confidential Information, including the inherent intellectual properties, remains the sole and exclusive property of the Disclosing Party and the Recipient shall no right, title or interest in the same. Similarly, the Disclosing Party does not own any of the intellectual property of the Recipient, including any proprietary methodologies, tools or practices, unless otherwise agreed.
- (b) The Disclosing Party, unless expressly confirmed, makes no warranty regarding the accuracy or reliability of Confidential Information.



### 5. Applicability of Provisions

- (a) The provisions of this Agreement are jointly and severally applicable and will not be considered waived by any act or acquiescence, except by a specific prior written confirmation. Accordingly, both parties will expressly agree in writing to any changes in the Agreement.
- (b) If any provision of this Agreement is held illegal, invalid or unenforceable by law, the remaining provisions will remain in effect. Moreover, should any of the obligations of this Agreement be found illegal or unenforceable for any reasons, such obligations will be deemed to be reduced to the maximum duration, scope or subject matter allowed by law.
- (c) If any action at law or in equity is necessary to enforce or interpret the rights arising out of or relating to this Agreement, the prevailing party shall be entitled to recover reasonable attorney's fees, costs and necessary disbursements in addition to any other relief to which it may be entitled.

## 6. Jurisdiction

This Agreement will be governed by the laws of India on all substantive aspects, and both parties consent to the jurisdiction of the courts in Mysore.

#### 7. Tenure and Survival

All obligations created by this Agreement shall survive change or termination of the parties' business relationship for a period of two years from the date of the disclosure of the Confidential Information or the change in/termination of the business relationship of the parties whichever is later.



**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement by their duly authorized representatives as of the date first set forth above.

For Hirasugar Institute of Technology For careerPrime Training & Recruitment Solutions

Ву,

S. N. TODAMAN

Name:

Sign: TRAINING & PLACEMENT OFFICER

Hirasugar Institute of Technology

Nidasoshi- 591236, Dt.: Belgaum.

Designation:

Place: HIT, Nidasoshi

Ву,

Name: ALASU.14.

Designation: Recruitment Solutions

Designation: Recruitment Solutions

Place: HIT, Nidasoshi

