	S J P N Trust's	<b>Hirasugar Institute of Technology, Nidasoshi.</b>	EEE Dept.
	<i>Inculcating Values, Promoting Prosperity</i>		Exam.
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			Odd sem(2018-19)


**FIRST INTERNAL ASSESSMENT**

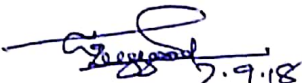
Sem :V                      Sub: Management and Entrepreneurship                      Sub. Code: 15EE51  
Date:10/09/2018        Time:11:00AM-12.00 Noon    Max. Marks: 25


*Note: Answer two full questions, draw sketches wherever necessary.*

Q.N	Discription of Question	M	CO	RBT Level
1	a With neat sketch of management cycle, Explain the functions of management	7	CO301.1	L2
	b Define Management. Explain the nature and characteristics of management.	6	CO301.1	L2
<b>OR</b>				
2	a Explain the importance of planning.	7	CO301.1	L2
	b Explain the steps in decision making.	6	CO301.1	L2
3	a List the principles of organisation and explain briefly.	6	CO301.2	L2
	b Explain the departmentation based on products, functions, time, geography.	6	CO301.2	L2
<b>OR</b>				
4	a Explain the nature and characteristics of staffing.	6	CO301.2	L2
	b Explain the selection of personnel in an organization.	6	CO301.2	L2

  
**Course Coordinator**  
Prof P M Murari

  
**Module Coordinator**  
Prof S B Patil

  
**H.O.D**  
Dr B V Madiggond


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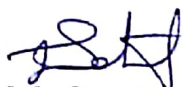
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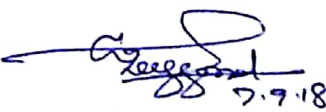
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E & E Dept  
Exam  
IA Scheme  
2018-19 ( Odd )

**SCHEME OF EVALUATION IA - I**

Page No : 101

SEM: V		SUBJECT: ME		SUBJECT CODE: SEES1		DATE: 15/09/18	
Q.No.	Bits	DESCRIPTION				Marks	CO's
1	a.	<p style="text-align: center;"><u>Scheme</u></p> sketch of management cycle - * Explaining functions of management				2M 5M	
1	b.	Defs of management Nature & characteristics				7M 2M 4M 6M	
2	a	<u>OR</u> Importance of planning (List & explain)				7M	
2	b	Steps in decision making (List & explain)				6M	
3	a	Principles of reorganizing and explanation (List & explain)				6M	
3	b	Departmentation Based on products and functions Based on time & geography				2M each 1M each 6M	
4	a	Nature & characteristics of staffing				6M	
4	b	Selection of personal in an organization (List & explain)				6M	

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2018-19 (Odd)

## SCHEME OF EVALUATION IA -

Page No : 102

SEM: V	SUBJECT: ME	SUBJECT CODE: 15EE51	DATE: 15/09/18	
Q.No.	Bits	DESCRIPTION	Marks	CO's
1	A	<p> <u>Planning</u>: Planning is an executive function that is referred to as decision making. It involves missions and objectives to achieve them.  <u>organizing</u>: Involved in establishing an intentional structure of roles for people to fill in an organization.  <u>Staffing</u>: It makes provision for man power to fill different positions - Filling &amp; Keep filling staff.  <u>Directing</u>: It is leading people towards the defined objectives. It has communication, leadership &amp; motivation in it.  <u>Controlling</u>: measuring and correcting of activities of subordinates to make sure that the work is going on as per the plan.         </p>	7	301.1
1	B	<p> <u>Defn Management</u>: Act of getting things done through people.  <u>Nature</u> of Management should be facilitated by a useful and clear organization of knowledge.  <u>Characteristics</u>:           <ul style="list-style-type: none"> <li>i) should be stable</li> <li>ii) should be applicable to all kinds of organization</li> <li>iii) Transparent</li> <li>iv) Its approach should be goal oriented</li> <li>v) simple and yet effective</li> <li>vi) should be responsive</li> </ul> </p>	6	301.1

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IA Scheme

2018-19 (Odd)

## SCHEME OF EVALUATION IA - I

Page No : 104

SEM: <u>V</u>	SUBJECT: <u>ME</u>	SUBJECT CODE: <u>SEES1</u>	DATE: <u>15/09/18</u>	
Q.No.	Bits	DESCRIPTION	Marks	CO's
2	a	<u>Importance of planning</u> i) uncertainty and minimize risk ii) Effective control iii) focused attention and concentration on the objectives of the enterprise iv) Economic operation and leads to success v) Bridge between present and future	7	CO-1
2	b	<u>Steps in Decision making</u> i) Recognition of problem ii) Deciding priorities among problems iii) problem diagnosis iv) development of alternative solutions v) Studing and comparing the affect of alternatives vi) Implement the decision into action vii) Study the result	6	CO-1
2	a	<u>Principles of organization</u> i) Objectives ii) Specialization iii) Span of control iv) Exception v) scalar principle vi) unity of command vii) Delegation viii) Responsibility ix) Authority x) Efficiency xi) simplicity xii) flexibility xiii) Balance xiv) unity of objectives xv) personal ability	6	CO-2

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Exam

IA Scheme

2018-19 (Odd)

## SCHEME OF EVALUATION IA - I

Page No : 103

SEM: IV		SUBJECT: ME		SUBJECT CODE: SEES		DATE: 15/09/18	
Q.No.	Bits	DESCRIPTION				Marks	CO's
3	b	<p><u>Departmentation Based on products</u>            Suitable for large organizations that manufacture vast variety of products. Ex. Godrej, Tata, HMT</p> <p><u>Departmentation Based on functions.</u>            Based on marketing, Engg, production, finance, Personnel purchase etc. Most widely used is almost every organization. at some level is its structure</p> <p><u>Departmentation Based on Time</u>            one of the oldest forms of departmentation, generally used at lower levels of an organization, its grouping of activities on the basis of time.</p> <p><u>Departmentation Based on geography</u>            It is common in organizations that operate over a wide geographical area. Like, western region, northern region, eastern region, southern region. etc.</p>				6	301-2
4	a	<p><u>Staffing Nature and characteristics</u></p> <p>i) Helps in discovering talented and competent workers and developing them to move the organization raddle            ii) Important to put right person at right job            iii) Avoids sudden disruptions            iv) Maintains harmony            v) Plans the requirement of man power at various time and levels of a project</p>				6	301-2
4	b	<p><u>Selection</u> to and cater it.</p> <p>i) Application Bank ii) Preliminary interview            iii) Interview iv) Group discussion v) Employment tests</p>				6	201-2

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